

# A MODEL OF SECULAR STAGNATION

Gauti B. Eggertsson and Neil R. Mehrotra

Brown University

Princeton

February, 2015

# SECULAR STAGNATION HYPOTHESIS

*I wonder if a set of older ideas . . . under the phrase secular stagnation are not profoundly important in understanding Japan's experience, and may not be without relevance to America's experience — Lawrence Summers*

## Original hypothesis:

- ▶ Alvin Hansen (1938): Suggests a permanent demand depression.
- ▶ Reduction in population growth and investment opportunities.
- ▶ Concerns about insufficient demand ended with WWII and subsequent baby boom.

## Secular stagnation resurrected:

- ▶ Lawrence Summers (2013)
- ▶ Highly persistent decline in the natural rate of interest
- ▶ Chronically binding zero lower bound

## Goal here:

- ▶ Formlize these ideas in a simple model
- ▶ Propose a OLG model in the spirit of Samuelson (1958)

# WHY ARE WE SO CONFIDENT INTEREST RATES WILL RISE SOON?

Interest rates in the US during the Great Depression:

- ▶ Started falling in 1929 (reach zero in 1933) .....
- ▶ ..... only to increase in 1947

Started dropping in Japan in 1994:

- ▶ Remains at zero today

Why are we so confident interest rates are increasing in the next few years?

Need a framework where the answer is not baked into the cake –  
need a model that can account for arbitrary persistence of the  
recession

# PREVIEW OF RESULTS

Permanently negative natural rate of interest can be triggered by:

- ▶ Permanent deleveraging shock
- ▶ Slowdown in population growth
- ▶ Increase in income inequality
- ▶ Fall in relative price of investment

Stagnation steady state

- ▶ Permanently binding zero lower bound
- ▶ Low inflation or deflation
- ▶ Permanent shortfall in output from potential – no obvious adjustment mechanism (price flexibility paradox).

Monetary and fiscal policy responses

- ▶ Raising the inflation target
- ▶ Increases in public debt
- ▶ Increases in government purchases

# OUTLINE FOR PRESENTATION

## 1. Model

- ▶ **Endowment economy**
  - deleveraging shocks, income inequality, population slowdown
  - price level determination
- ▶ Endogenous production

## 2. Monetary and fiscal policy

## 3. Capital

- ▶ Fall in the relative price of investment

# ECONOMIC ENVIRONMENT

## ENDOWMENT ECONOMY

- ▶ Time:  $t = 0, 1, 2, \dots$
- ▶ Goods: consumption good ( $c$ )
- ▶ Agents: 3-generations:  $i \in \{y, m, o\}$
- ▶ Assets: riskless bonds ( $B^i$ )
- ▶ Technology: exogenous borrowing constraint  $D$

# HOUSEHOLDS

Objective function:

$$\max_{C_t^y, C_{t+1}^m, C_{t+2}^o} U = \mathbb{E}_t \left\{ \log (C_t^y) + \beta \log (C_{t+1}^m) + \beta^2 \log (C_{t+2}^o) \right\}$$

Budget constraints:

$$\begin{aligned} C_t^y &= B_t^y \\ C_{t+1}^m &= Y_{t+1}^m - (1 + r_t)B_t^y + B_{t+1}^m \\ C_{t+2}^o &= Y_{t+2}^o - (1 + r_{t+1})B_{t+1}^m \\ (1 + r_t)B_t^i &\leq D_t \end{aligned}$$

# CONSUMPTION AND SAVING

Credit-constrained youngest generation:

$$C_t^y = B_t^y = \frac{D_t}{1 + r_t}$$

Saving by the middle generation:

$$\frac{1}{C_t^m} = \beta \mathbb{E}_t \frac{1 + r_t}{C_{t+1}^o}$$

Spending by the old:

$$C_t^o = Y_t^o - (1 + r_{t-1})B_{t-1}^m$$



# DETERMINATION OF THE REAL INTEREST RATE

Asset market equilibrium:

$$\begin{aligned}N_t B_t^y &= -N_{t-1} B_t^m \\(1 + g_t) B_t^y &= -B_t^m\end{aligned}$$

Demand and supply of loans:

$$\begin{aligned}L_t^d &= \frac{1 + g_t}{1 + r_t} D_t \\L_t^s &= \frac{\beta}{1 + \beta} (Y_t^m - D_{t-1}) - \frac{1}{1 + \beta} \frac{Y_{t+1}^o}{1 + r_t}\end{aligned}$$

# DETERMINATION OF THE REAL INTEREST RATE

Expression for the real interest rate (perfect foresight):

$$1 + r_t = \frac{1 + \beta (1 + g_t) D_t}{\beta (Y_t^m - D_{t-1})} + \frac{1}{\beta} \frac{Y_{t+1}^o}{Y_t^m - D_{t-1}}$$

Determinants of the real interest rate:

- ▶ Tighter collateral constraint reduces the real interest rate
- ▶ Lower rate of population growth reduces the real interest rate
- ▶ Higher middle age income reduces real interest rate
- ▶ Higher old income increases real interest rate

# EFFECT OF A DELEVERAGING SHOCK

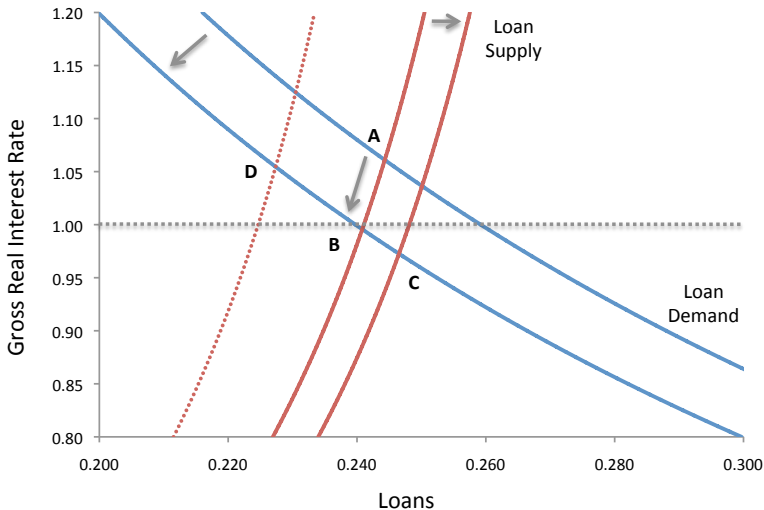
## Impact effect:

- ▶ Collateral constraint tightens from  $D_h$  to  $D_l$
- ▶ Reduction in the loan demand and fall in real rate
- ▶ Akin to Eggertsson and Krugman (2012)

## Delayed effect:

- ▶ Next period, a shift out in loan supply
- ▶ Further reduction in real interest rate
- ▶ Novel effect from Eggertsson and Krugman (2012)
- ▶ Potentially powerful propagation mechanism

# EFFECT OF A DELEVERAGING SHOCK



# INCOME INEQUALITY

## Does inequality affect the real interest rate?

- ▶ Our result due to generational inequality that triggers borrowing and lending
- ▶ What about inequality within a given cohort?
  - Irrelevant if output of each individual same over time
  - Easy to come up with examples where it matter

## Generalization of endowment process:

- ▶ High-type households with high income in middle period
- ▶ Low-type households with low income in middle period
- ▶ Both types receive same income in last period

# INCOME INEQUALITY AND REAL INTEREST RATE

## Credit constrained middle income:

- ▶ Fraction  $\eta_s$  of middle income households are credit constrained
- ▶ True for low enough income in middle generation and high enough income in retirement
- ▶ Fraction  $1 - \eta_s$  lend to both young and constrained middle-generation households

## Expression for the real interest rate:

$$1 + r_t = \frac{1 + \beta}{\beta} \frac{(1 + g_t + \eta_s) D_t}{(1 - \eta_s) (Y_t^{m,h} - D_{t-1})} + \frac{1}{\beta (1 - \eta_s)} \frac{Y_{t+1}^o}{(Y_t^{m,h} - D_{t-1})}$$

# PRICE LEVEL DETERMINATION

Euler equation for nominal bonds:

$$\frac{1}{C_t^m} = \beta \mathbb{E}_t \frac{1}{C_{t+1}^o} (1 + i_t) \frac{P_t}{P_{t+1}}$$
$$i_t \geq 0$$

Bound on steady state inflation:

$$\bar{\Pi} \geq \frac{1}{1+r}$$

- ▶ If steady state real rate is negative, steady state inflation must be positive
- ▶ No equilibrium with stable inflation
- ▶ But what happens when prices are NOT flexible and the central bank does not tolerate inflation?
- ▶ Then the central bank's refusal to tolerate high enough inflation will show up as a permanent recession.

# ENDOGENOUS PRODUCTION - AGGREGATE SUPPLY - FULL EMPLOYMENT

## Output and labor demand:

- ▶ Labor only factor of production (capital coming up)
- ▶ Firms are perfectly competitive

$$Y_t = L_t^\alpha$$
$$\frac{W_t}{P_t} = \alpha L_t^{\alpha-1}$$

## Labor supply:

- ▶ Middle-generation households supply a constant level of labor  $\bar{L}$
- ▶ Implies a constant market clearing real wage  $\bar{W} = \alpha \bar{L}^{\alpha-1}$
- ▶ Implies a constant full-employment level of output:  $Y_{fe} = \bar{L}^\alpha$



# DOWNWARD NOMINAL WAGE RIGIDITY

Partial wage adjustment:

$$W_t = \max \left\{ \tilde{W}_t, P_t \alpha \bar{L}^{\alpha-1} \right\}$$

where  $\tilde{W}_t = \gamma W_{t-1} + (1 - \gamma) P_t \alpha \bar{L}^{\alpha-1}$

Wage rigidity and unemployment:

- ▶  $\tilde{W}_t$  is a wage norm
- ▶ If real wages exceed market clearing level, employment is rationed
- ▶ Unemployment:  $U_t = \bar{L} - L_t$
- ▶ Similar assumption in Kocherlakota (2013) and Schmitt-Grohe and Uribe (2013)

# STEADY STATE AGGREGATE SUPPLY RELATION

For positive steady state inflation:

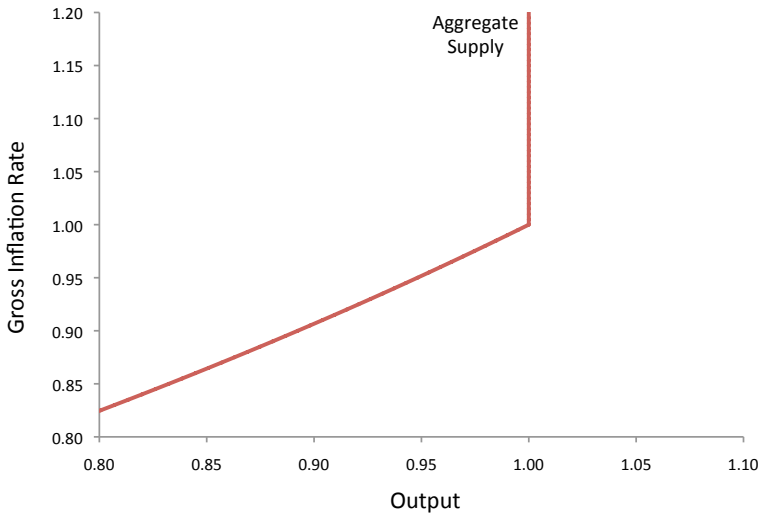
$$Y = Y_{fe} = \bar{L}^\alpha$$

For steady state deflation:

$$\frac{Y}{Y_{fe}} = \left( \frac{1 - \frac{\gamma}{\Pi}}{1 - \gamma} \right)^{\frac{\alpha}{1-\alpha}}$$

- ▶ Upward sloping relationship between inflation and output
- ▶ Vertical line at full-employment

# AGGREGATE SUPPLY RELATION



# DERIVATION OF AGGREGATE DEMAND

Monetary policy rule:

$$1 + i_t = \max \left( 1, (1 + i^*) \left( \frac{\Pi_t}{\Pi^*} \right)^{\phi_\pi} \right)$$

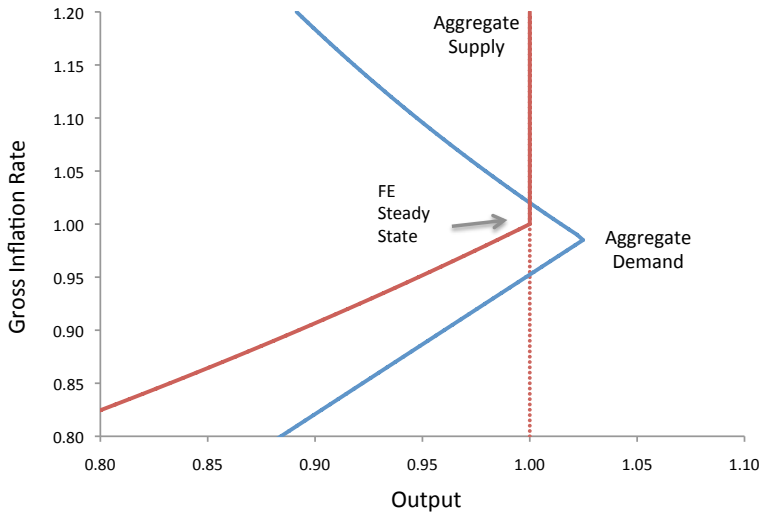
Above binding ZLB:

$$\frac{1 + i^*}{\Pi_{t+1}} \left( \frac{\Pi_t}{\Pi^*} \right)^{\phi_\pi} = \frac{1 + \beta (1 + g_t) D_t}{\beta (Y_t - D_{t-1})}$$

Binding ZLB:

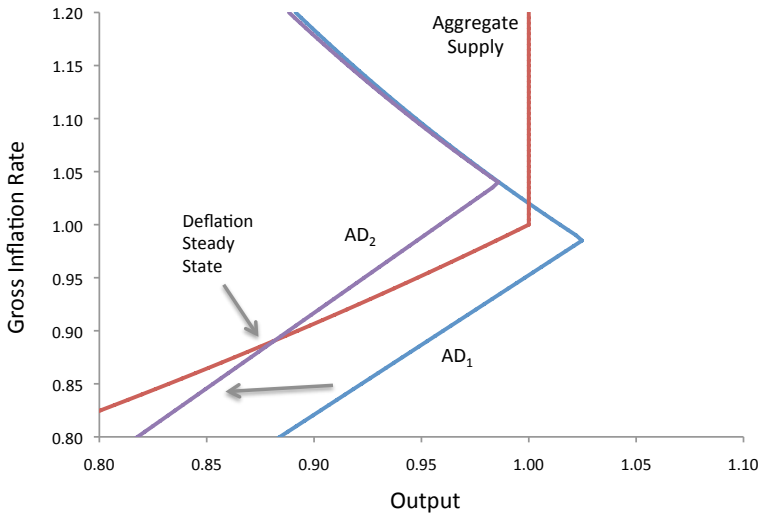
$$\frac{1}{\Pi_{t+1}} = \frac{1 + \beta (1 + g_t) D_t}{\beta (Y_t - D_{t-1})}$$

# FULL EMPLOYMENT STEADY STATE



Parameter Values

# EFFECT OF A COLLATERAL SHOCK



# PROPERTIES OF THE STAGNATION STEADY STATE

## Long slump:

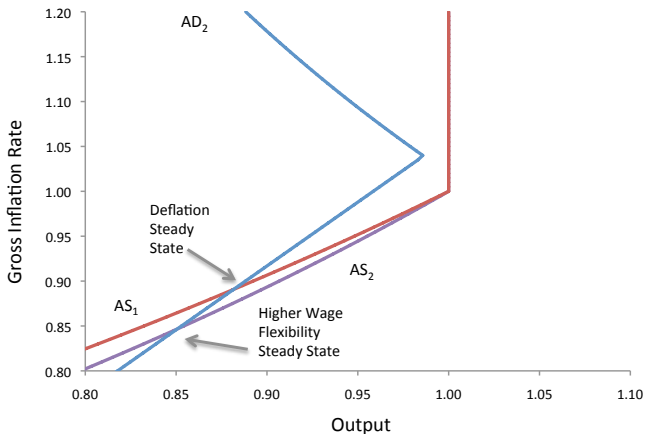
- ▶ Binding zero lower bound so long as natural rate is negative
- ▶ Deflation raises real wages above market-clearing level
- ▶ Output persistently below full-employment level

## Existence and stability:

- ▶ Secular stagnation steady state exists so long as  $\gamma > 0$
- ▶ If  $\Pi^* = 1$ , secular stagnation steady state is unique and determinate
- ▶ Contrast to deflation steady state emphasized in Benhabib, Schmitt-Grohe and Uribe (2001)
- ▶ Can do comparative statistics!

# PARADOX OF FLEXIBILITY

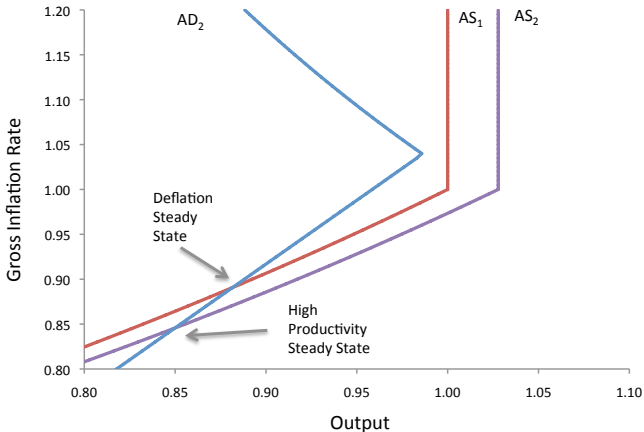
- ▶ No obvious adjustment mechanisms to full employment
- ▶ As wages get more flexible output drops more





# PARADOX OF TOIL

- ▶ Say's Law inverted: Destroying Aggregate supply creates Aggregate Demand
- ▶ Hysteresis/Reduction in labor force participation stabilizing (reduces deflationary pressures)



# MONETARY POLICY RESPONSES

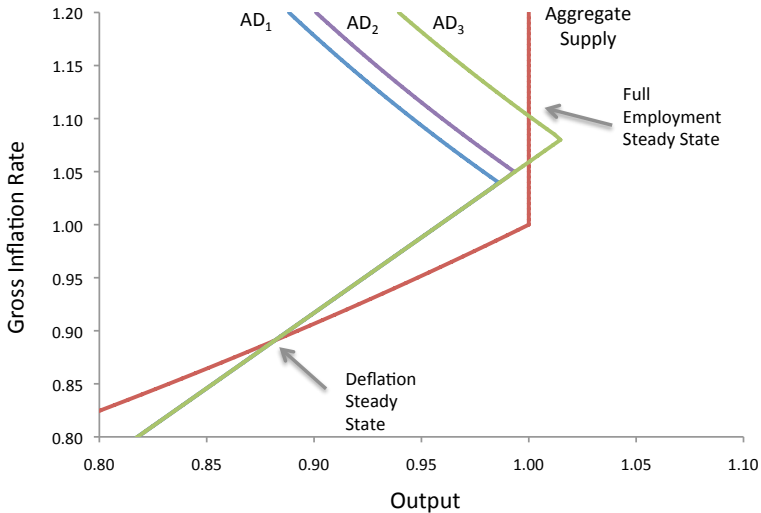
## Forward guidance:

- ▶ Extended commitment to keep nominal rates low?
- ▶ Ineffective if households/firms expect rates to remain low indefinitely

## Raising the inflation target:

- ▶ For sufficiently high inflation target, full employment steady state exists.
- ▶ Timidity trap (Krugman (2014))
- ▶ Multiple determinate steady states (secular stagnation and reflation)
- ▶ Monetary policy not as powerful as in earlier models because no way to exclude secular stagnation.

# RAISING THE INFLATION TARGET



# FISCAL POLICY

Fiscal policy and the real interest rate:

$$L_t^d = \frac{1 + g_t}{1 + r_t} D_t + B_t^g$$

$$L_t^s = \frac{\beta}{1 + \beta} (Y_t^m - D_{t-1} - T_t^m) - \frac{1}{1 + \beta} \frac{Y_{t+1}^o - T_{t+1}^o}{1 + r_t}$$

Government budget constraint:

$$B_t^g + T_t^y (1 + g_t) + T_t^m + \frac{1}{1 + g_{t-1}} T_t^o = G_t + \frac{1 + r_t}{1 + g_{t-1}} B_{t-1}^g$$

Fiscal instruments:

$$G_t, B_t^g, T_t^y, T_t^m, T_t^o$$

# TEMPORARY INCREASE IN PUBLIC DEBT

Under constant population and set  $G_t = T_t^y = B_{t-1}^g = 0$ :

$$T_t^m = -B_t^g$$
$$T_{t+1}^o = (1 + r_t) B_t^g$$

Implications for natural rate:

- ▶ Loan demand and loan supply effects cancel out
- ▶ Temporary increases in public debt ineffective in raising real rate
- ▶ Temporary monetary expansion equivalent to temporary expansion in public debt at the zero lower bound
- ▶ **Effect of an increase in public debt depends on beliefs about future fiscal policy**

# PERMANENT INCREASE IN PUBLIC DEBT (OR INVERSELY, AUSTERITY MEASURES)

Consider steady state following fiscal rule:

$$T^o = \beta (1 + r) T^m$$

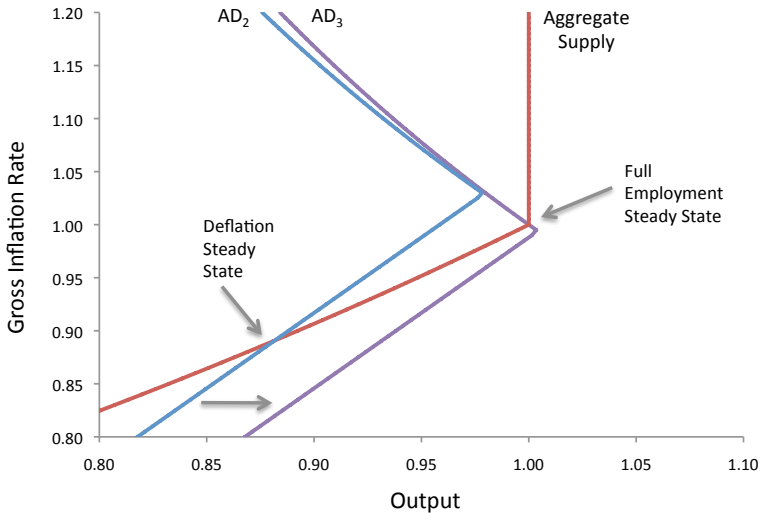
$$L^d = \frac{1 + g}{1 + r} D + B^g$$

$$L^s = \frac{\beta}{1 + \beta} (Y^m - D) - \frac{1}{1 + \beta} \frac{Y^o}{1 + r}$$

Implications for natural rate:

- ▶ Changes in taxation have no effects on loan supply
- ▶ Permanent rise in public debt always raises the real rate
- ▶ Equivalent to helicopter drop at the zero lower bound
- ▶ Public debt circumvents the tightening credit friction (Woodford (1990))

# EXPANSIONARY FISCAL POLICY



# GOVERNMENT PURCHASES MULTIPLIER

Slope of the AD and AS curves:

$$\psi = \frac{1 + \beta}{\beta} (1 + g) D$$
$$\kappa = \frac{1 - \alpha}{\alpha} \frac{1 - \gamma}{\gamma}$$

Purchases multiplier at the zero lower bound:

Financing	Multiplier	Value
Increase in public debt	$\frac{1 + \beta}{\beta} \frac{1}{1 - \kappa \psi}$	$> 2$
Tax on young generation	0	0
Tax on middle generation	$\frac{1}{1 - \kappa \psi}$	$> 1$
Tax on old generation	$-\frac{1 + g}{\beta} \frac{1}{1 - \kappa \psi}$	$< 0$



# CAPITAL AND SECULAR STAGNATION

Rental rate and real interest rate:

$$r_t^k = p_t^k - p_{t+1}^k \frac{1 - \delta}{1 + r_t} \geq 0$$
$$r_{ss} \geq -\delta$$

- ▶ Negative real rate now constrained by fact that rental rate must be positive

Relative price of capital goods:

- ▶ Decline in relative price of capital goods
- ▶ Need less savings to build the same capital stock
- ▶ → downward pressure on the real interest rate.
- ▶ Global decline in price of capital goods (Karabarounis and Neiman, 2014)

# CONCLUSIONS

## Policy implications:

- ▶ Higher inflation target needed
- ▶ Limits to forward guidance
- ▶ Role for fiscal policy
- ▶ Possible important implications for financial stability

## Key takeaway:

- ▶ NOT that we will stay in a slump forever
- ▶ Slump of arbitrary duration
- ▶ OLG framework to model interest rates

# GOING FORWARD

## In progress:

- ▶ A quantitative variation of the model: stochastic transitions across age groups.
- ▶ Quantitatively decompose the effect of different channels on the real interest rate during the crisis.
- ▶ Did the bubble mask a secular stagnation?